

July 17, 2017

The Honorable Orrin Hatch  
Chairman, Senate Finance Committee  
United States Senate  
219 Dirksen Senate Office Building  
Washington, DC 20510

**Re: *Support for S. 1549, The New Economy Work to Guarantee Independence and Growth Act of 2017 (“NEW GIG ACT of 2017”)***

Chairman Hatch:

The undersigned companies write to express our strong support for Senator John Thune (R-SD)'s S. 1549, the NEW GIG Act of 2017. This legislation will enable continued growth and innovation in the “on-demand” economy by clarifying the tax treatment of independent contractors who work in this important sector.

The on-demand economy is one of the fastest growing sectors in the United States. It is projected to grow by 18.5% a year, from 4.4 million workers today to an estimated 7.6 million in 2020. This pace is over 13 times as fast as the overall U.S. economy. The undersigned companies are among the largest companies in this sector. Collectively, our companies have brought dramatically increased convenience and speed to the services consumers demand (e.g., shopping and delivery, transportation, home cleaning, furniture assembly), while simultaneously providing contractors with greater access to flexible work and economic opportunity. At the touch of a button through a website or smartphone app, these platforms connect millions of customers with contractors who perform millions of jobs every day.

Our current tax laws and related guidance have created some confusion for individuals who choose to work as independent contractors on these platforms. This lack of clarity not only leaves these small businesses and entrepreneurs confused, but can open companies to costly and unnecessary litigation, and places the platforms and the tremendous benefits they offer to consumers and those selling goods and services on the platforms at risk. S. 1549 brings much-needed clarity to the independent contractor classification rules in this area, while strengthening tax reporting requirements to promote increased compliance.

We strongly support Senator Thune's leadership on this critical issue and urge the Committee to include S. 1549 in tax reform legislation.

Sincerely,

Tony Xu  
CEO and Co-Founder



Apoorva Mehta  
CEO and Founder



Amy Shecter  
CEO



Bastian Lehmann  
CEO and Founder



**POSTMATES**

Matt Maloney  
CEO and Founder



Chris Vaughn  
CEO and Founder



**SAUCEY**

Oisin Hanrahan  
CEO and Co-Founder



Justin Kintz  
Senior Director, Public Policy &  
Communications

