



Senator John Thune
511 Dirksen Senate Office Building
Washington, D.C. 20510

Congressman Kevin Brady
301 Cannon House Office Building
Washington, D.C. 20515

Dear Senator Thune and Congressman Brady:

The undersigned members of the Family Business Coalition support your bill, the *Death Tax Repeal Act of 2013*.

We appreciate your work to lead the country towards a common sense tax code that does not impose a destructive double or triple tax at death. We support full and permanent repeal of the federal estate tax for the following reasons:

Repealing the death tax would spur job creation. According to a study by Douglas Holtz-Eakin, Ph.D, former Director of the Congressional Budget Office, repealing the death tax would add nearly one million additional small business jobs. Job creation at that level would shave almost a percentage point off our high unemployment rate. A 2012 Joint Economic Committee found that the death tax has prevented \$1.3 trillion in capital formation, which could have been used to increase employment and expand GDP.

The death tax contributes a very small portion of federal revenues. The death tax currently accounts for only half of one percent of federal revenue. There is a good argument that not collecting the death tax would lead to higher economic growth and thereby increase federal revenue from other taxes. Former undersecretary of the Treasury, Steve Entin, found that repealing the death tax would increase tax revenues by nearly \$89 billion over 10 years using a more realistic, “dynamic” economic analysis. The death tax imposes burdensome compliance costs and forces family businesses to divert productive capital into large life insurance policies and expensive estate planning.

The death tax falls particularly hard on minorities. African-Americans have just in the last generation started accumulating generational capital, but the death tax threatens to confiscate it. Death tax liabilities bankrupted the Chicago Daily Defender – the oldest black-owned daily newspaper in the United States and will reduce net African-American wealth by 13 percent, according to a study conducted by Boston College professors John Haven and Paul Schervish. According to a 2004 Impacto Group poll, 50 percent of Hispanic business owners know someone who sold their business to pay the death tax and a quarter expect to sell their business because of the death tax.

A super-majority of likely voters support eliminating the death tax. Poll after poll has indicated that a super-majority of likely voters support repealing the death tax. Typically, two thirds of likely voters support full and permanent repeal of the death tax. People instinctively feel that the death tax is not fair.

The death tax is unfair. It makes no sense to require grieving families to pay a confiscatory tax on their loved one's nest egg. Often, this tax is paid by selling family assets like farms and businesses. Other times, employees of the family business must be laid off and payrolls slashed. No one should be punished for fulfilling the American dream.

The negative effects of the death tax make permanent repeal the only solution for family businesses and farms. Your legislation will help America's family businesses create jobs, expand operations, and grow the economy. We thank you for your continued leadership on this important issue.

Signed,

Jim Martin
Chairman,
60 Plus Association



Harry Alford
President, CEO,
National Black Chamber of
Commerce



Rob Underwood
Manager of Congressional
Relations,
The Petroleum Marketers
Association of America



Christian A. Klein
Vice President of Government
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Jay Perron
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Director of Government Relations
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Liam Donovan
Director of Legislative Affairs
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U.S. Cattleman's Association



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Palmer Schoening
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